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He has taught social psychology for 33 years and is the recipient of the Russell Distinguished Teaching Award at Cornell.

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Social psychology uses clever, even ingenious, research methods to explore the most essential questions of the human psyche: Why do we help some people and harm others? Why do we pay so much more attention to high-powered people than they pay to us? If humans evolved from great apes, why are human selves so much more elaborate? How does our attachment to our parents when we are infants influence the success or failure of our romantic relationships when we are adults? Can behaving morally "license" us to behave immorally shortly afterward? How do social

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relationships make us more versus less prone toward physical illness? This volume -- an update to the original, 2010 edition -- provides a graduate-level introduction to social psychology. The target audience consists of first-year graduate students (MA or PhD) in social psychology and related disciplines (marketing, organizational behavior, etc.), although it is also appropriate for upper-level undergraduate courses. The authors are world-renowned leaders on their topic, and they have written state-of-the-art overviews of the discipline's major research domains. The

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chapters are not only scientifically rigorous, but also accessible and engaging. They convey the joy, excitement, and promise of scientific investigations into human sociality.

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time. Please note that this version of the ebook does not include access to any media or print supplements that are sold packaged with the printed book.

The Psychology of Social Status outlines the foundational insights, key advances, and developments that have been made in the field thus far. The goal of this volume is to provide an in-depth exploration of the psychology of human status, by reviewing each of the major lines of theoretical and empirical work that have been conducted in this vein. Organized thematically, the volume

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covers the following areas: - An overview of several prominent overarching theoretical perspectives that have shaped much of the current research on social status. - Examination of the personality, demographic, situational, emotional, and cultural underpinnings of status attainment, addressing questions about why and how people attain status. - Identification of the intra- and inter-personal benefits and costs of possessing and lacking status. - Emerging research on the biological and bodily manifestation of status attainment - A broad review of available research methods for

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measuring and experimentally manipulating social status ?A key component of this volume is its interdisciplinary focus. Research on social status cuts across a variety of academic fields, including psychology, sociology, anthropology, organizational science others; thus the chapter authors are drawn from a similarly wide-range of disciplines. Encompassing the current state of knowledge in a thriving and proliferating field, The Psychology of Social Status is a fascinating and comprehensive resource for researchers, students, policy-makers, and others interested in learning about the

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complex nature of social status, hierarchy, dominance, and power.

Written by well-known sociologists John D. DeLamater, Daniel J. Myers, and Jessica L. Collett, this fully revised and updated edition of Social Psychology is a highly accessible and engaging exploration of the question "what is it that makes us who we are?". With hundreds of real-world examples, figures, and photographs and grounded in the latest research, the text explores such topics as self, attitudes, social influence, emotions, interpersonal attraction and

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relationships, and collective behavior. The book also explains the methods that social psychologists use to investigate human behavior in a social context and the theoretical perspectives that ground the discipline. Each chapter is a self-contained unit for ease of use in any classroom.

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